



Ocean Rate Bulletin

Fresh Grapefruit (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: 7\10

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	70%	79%	12 Days	\$2,160 ¹									\$2,160
APL	15%	10%	12 Days	\$2,000 ¹									\$2,000
Hyundai	15%	10%	12 Days	\$2,000 ¹	\$20 ¹								\$2,020

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: 11\17

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	35%	32%	16 Days ⁴	\$1.72				\$34					\$2,110
OOCL	21%	35%	15 Days	\$1.82	\$20 ¹			\$34					\$2,225
APL	18%	12%	14 Days	\$2,210 ¹	\$20 ¹								\$2,230
P&O Nedlloyd	18%	12%	15 Days	\$2,210 ¹	\$20 ¹								\$2,230
Hapag-Lloyd	9%	6%	15 Days	\$2.18				\$34					\$2,547

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: 8\41

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	83%	97%	13 Days	\$2,380			4%						\$2,475
Hanjin	13%	2%	12 Days	\$2,160 ¹			4%						\$2,246
Maersk	4%	1%	13 Days	\$2,245 ¹	\$20 ¹		4%						\$2,355

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	100%	20 Days	\$4.06	\$1			\$34					\$4,350

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land		100%		\$2,800 ¹	¹								\$2,820

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: April 1999

Month\Year: 18\95

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	22%	4%	9 Days	\$1.80								1008 pkgs.	\$1,814
Yang Ming	21%	9%	10 Days										
Mitsui OSK	13%	4%	11 Days	\$2,240 ¹									\$3,136
Maersk	11%	15%	10 Days	\$2,240	\$20		40%						\$3,156
APL	11%	5%	11 Days	\$3,800 ¹									\$3,800
Evergreen	11%	2%	11 Days	\$2,240 ¹	\$20 ¹		40%						\$3,156
Hyundai	6%	1%	11 Days	\$2,240 ¹	\$20 ¹		40%						\$3,156
COSCO	6%	1%	10 Days	\$3.21								1008 pkgs.	\$3,236
OOCL	0%	29%	11 Days										
Hapag-Lloyd	0%	13%	11 Days	\$1.80				\$34					\$2,341
NYK Line	0%	12%	11 Days	\$2,240 ¹	\$20 ¹		40%						\$3,156
P&O Nedlloyd	0%	5%	11 Days	\$2,240 ¹	\$20 ¹		40%						\$3,156

¹ Rate is per container